

# Karthik Agarwal, CEO, Gov2Biz Inc. – Bio

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## Long Bio Version (~ 175 words)

Karthik Agarwal is the Founder and CEO of Gov2Biz and a recognized voice in how technology is reshaping government operations. With decades of experience in technology and working directly with public-sector agencies, Karthik holds an insight to government that comes from having been in the trenches.

Today, Gov2Biz platforms support agencies serving more than tens of millions of citizens and securely process billions of dollars in regulated financial transactions. These are mission-critical platforms operating at the core of government.

What distinguishes Karthik as a thought leader is his forward-looking yet grounded approach to innovation. He emphasizes thoughtful adoption, sustainability, and alignment with real-world public-sector constraints.

His insights on digital transformation and AI reflect a balance between progress and accountability. Karthik is passionate about helping government leaders make informed technology decisions that balance innovation with responsibility and long-term public trust. Equally, Karthik is passionate about bringing the best out in people. Building a team, a company that will outlast him.

## Short Bio Version (~ 60 words)

Karthik Agarwal, Founder and CEO of Gov2Biz Inc. and a recognized voice in government technology, AI, modernization. Gov2Biz platforms serve 40 million residents, oversee 93 thousand businesses, and handle billions of dollars in secure transactions. A balanced voice on AI, cybersecurity, and digital trust, he guides leaders toward responsible innovation that prioritizes public accountability and sustainability.

## GovTech forum version (~100 words)

Karthik Agarwal is Founder and CEO of Gov2Biz, transforming how agencies deliver licensing, enforcement, citizen services, and compliance for more than 40 million residents, 93 thousand businesses, and billions of dollars in transactions. Drawing on hands-on public-sector experience, he addresses the toughest modernization challenges: outdated workflows, fragmented systems, and eroding public trust. Karthik advocates for AI that enhances human judgment, cybersecurity that protects without paralyzing operations, and cloud infrastructure designed for government scale and accountability. Gov2Biz has earned multiple international honors, including Stevie and Globe awards for government technology, cloud innovation, and AI excellence, reflecting Karthik's commitment to solutions that deliver measurable impact.

## Entrepreneur forum version (~90 words)

Karthik Agarwal founded Gov2Biz in 2016 after witnessing government agencies struggle with paper-heavy, inefficient processes. Today, Gov2Biz serves 40 million residents and processes more than a billion dollars across 93 thousand businesses, earning international Stevie and Globe awards for government technology, cloud applications, and AI innovation. From electrical engineering to CEO, Karthik built a profitable GovTech company by obsessing over customer pain points, navigating complex regulatory landscapes, and proving ROI in resource-constrained environments. He shares hard-won lessons on sustainable scaling, product-market fit in government, and building technology that earns trust in high-stakes, mission-critical settings.

## Headshots

[Karthik Agarwal Headshot 1](#)

[Karthik Agarwal Headshot 2](#)

[Karthik Agarwal Headshot 3](#)

[Karthik Agarwal Headshot 4](#)

[More pictures](#)

### **About Gov2Biz**

Gov2Biz Inc. is a Government Technology company delivering modern, AI-powered software products and solutions that help agencies work smarter, faster, and more efficiently.

Specializing in licensing, regulatory, inspection, and citizen service solutions, Gov2Biz Inc. empowers governments to simplify operations, reduce manual work, and deliver better experiences to the communities they serve.

Serving 40 million residents, regulating 93 thousand businesses, and processing more than a billion dollar in transactions, Gov2Biz operates at the scale government demands. Built on secure, scalable cloud architecture, solutions combine deep public-sector expertise with practical innovation. Recognized with multiple Stevie and Globe awards for government technology, cloud applications, and AI excellence, Gov2Biz is trusted by state and local agencies committed to meaningful progress through technology that is powerful, reliable, and easy to use.

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 Product Category - Digital Process Automation	 Onboarding Professional of the Year For Great Employers	 Government Technology - Employee of the Year

2025

 Company of the Year - Computer Software	 Company of the Year - Computer Services	 Cloud Application/Service	 Digital Process Automation Solution	 Marketing Executive of the Year	 Cloud Enterprise Resource Planning (ERP) Solution
 Company of the Year Government Technology	 New Product of the Year Government Technology	 Technology Team of the Year Government Technology	 Breakthrough of the Year Artificial Intelligence	 New Product of the Year Artificial Intelligence	 Technical Innovation of the Year - Artificial Intelligence
 Municipal and Local Government IT Solutions	 E-Government Solutions	 Cloud Platform for Government	 Top Business to Government (B2G) IT Vendor of the Year		